

GREATER HARRISBURG



REALTORS®  
INSTITUTE

# RESIDENTIAL MODULE: PRACTICAL KNOWLEDGE FOR THE RESIDENTIAL REAL ESTATE PROFESSIONAL

Instructor: Jim Gainer

**Date:**

Wednesday, February 22, 2012

**Place:**

GHAR Office  
424 N. Enola Drive, Suite 1  
Enola, PA 17025

**Time:**

8:30 a.m.– 4:30 p.m.  
*Registration opens 30 minutes  
before class start time.*

**Cost:** \$75

**Register:**

Phone: (717) 364-3205  
Fax: (717) 364-3206

**MEMBERS ONLY:** Register  
online at [www.ghar.info](http://www.ghar.info)

This seven hour residential module is designed to enable the salesperson licensee to provide the highest level of professional services to consumers in residential transactions. This is part two of the Real Estate Commission required courses for agents licensed after December 1, 2009. Excellent review course for all REALTORS®. Protect yourself and your clients with proper documentation.

**Real Estate Professionals will learn about:**

- Agreement of Sale
- Types of construction
- Land development
- Home inspections and warranties
- Mortgages
- Foreclosures and short sales
- Fair Housing
- Uniform Construction Code and zoning issues

***Approved for 7.0 hours PA Real Estate  
Continuing Education Credit for the 2010-2012 cycle.***

**REGISTRATION CLOSES AT CLASS START TIME. YOU MUST BE SEATED AT THAT TIME IN ORDER TO RECEIVE CREDIT.**

NOTE: At the time a GHAR member registers for a class, he assumes payment responsibility for that class. GHAR members may pay tuition (class fees) at the door. **Non-members must pay at time of registration.** Tuition must be paid in full prior to the start of a class. Tuition payments are refundable if 48 hour cancellation notice is given. If a student leaves after a class begins, no portion of tuition is refunded. Students must have registered, paid for class, and be seated at the advertised class start time in order to be admitted to the class. Late arrivals will not be seated, and will not be entitled to a refund. If the School finds it necessary to cancel the entire course, the full dollar amount of any payment will be promptly refunded. If the School cancels a portion of the course, the unused portion of the tuition may be credited towards a future course or refunded. No portion of the tuition will be refunded after class day begins.

In order to better accommodate your needs, please be sure to notify us in advance, if you have any disability which will require special auxiliary aids and/or services at this event. Payments to the Greater Harrisburg Association of REALTORS® are not deductible as charitable contributions for Federal Income Tax purposes; however, such payments may be deductible as ordinary and necessary business expenses.

Earn your CE credits today. The current cycle ends May 31, 2012!