

GREATER HARRISBURG



REALTORS®  
INSTITUTE

## Attention Broker Candidates!

# REAL ESTATE LAW

Instructors: Jim Goldsmith, Esquire and Brett Woodburn, Esquire

### 2012 Dates:

Monday, Tuesday and  
Thursday

March: 12, 13, 15, 19, 20,  
22, 26, 27, 29

### Place:

GHAR Office  
424 N. Enola Drive, Suite 1  
Enola, PA 17025

### Time:

5:30 p.m. - 9:00 p.m.

### Cost:

\$330.00 includes textbook

### Register:

Phone: (717)364-3205

Fax: (717)364-3206

**Members Only:** Register  
online at [www.ghar.info](http://www.ghar.info)

## This is a required course for broker license candidates!

This course provides real estate professionals with the tools needed to understand various legal aspects of ownership, deeds, mortgages, leases, transfer of interest, titles, easements and how these principles affect real estate practice.

### Topics will also include:

- Contracts and special clauses
- Removing the myths and confusion about real estate agencies
- Landlord-Tenant law and leases
- Disclosure obligations
- Understanding licensed versus unlicensed activity and the use of assistants
- A review of ancillary real estate transactions, including home inspection law, RESPA, Do-Not-Call and many others.



*Approved for 2 broker credits and 30 hours of Pennsylvania Real Estate Continuing Education Credit for the 2010 - 2012 cycle*

**REGISTRATION CLOSSES AT CLASS START TIME. YOU MUST BE SEATED AT THAT TIME TO RECEIVE CREDIT FOR THE CLASS.**

NOTE: At the time a GHAR member registers for a class, he assumes payment responsibility for that class. GHAR members may pay tuition (class fees) at the door. **Non-members must pay at time of registration.** Tuition must be paid in full prior to the start of a class. Tuition payments are refundable if 48 hour cancellation notice is given. If a student leaves after a class begins, no portion of tuition is refunded. Students must have registered, paid for class, and be seated at the advertised class start time in order to be admitted to the class. Late arrivals will not be seated, and will not be entitled to a refund. If the School finds it necessary to cancel the entire course, the full dollar amount of any payment will be promptly refunded. If the School cancels a portion of the course, the unused portion of the tuition may be credited towards a future course or refunded. No portion of the tuition will be refunded after class day begins.

In order to better accommodate your needs, please be sure to notify us in advance, if you have any disability which will require special auxiliary aids and/or services at this event. Payments to the Greater Harrisburg Association of REALTORS® are not deductible as charitable contributions for Federal Income Tax purposes; however, such payments may be deductible as ordinary and necessary business expenses.