

GREATER HARRISBURG



REALTORS®
INSTITUTE

KNOW YOUR LISTINGS

Instructor: Michelle Czekalski Bradley, GAA, GRI

*Approved for 3.5 hours PA Real Estate Continuing Education Credit
for the 2010-2012 cycle.*

Date:

Friday, May 4, 2012

Place:

GHAR Office
424 N. Enola Drive, Suite 1
Enola, PA 17025

Time:

8:30 a.m. - 12:00 p.m.

*Registration opens 30 minutes
before class start time.*

Cost: \$45.00

Register:

Phone: (717) 364-3205

Fax: (717) 364-3206

Members Only: Register
online at www.ghar.info

“Know Your Listings” focuses on the REALTOR®’s understanding of property conditions that affect the marketability of a home and presents issues that may delay a closing. Learn about proper verification to limit liability during the sale process.

DISCUSSION WILL INCLUDE:

- The roles of the REALTOR® and the appraiser
- Current lending conditions and appraisal requirements for different types of loans
- Types of repairs that affect the marketability of a home
- Manufactured versus modular homes
- Bailouts and lending restrictions

NOTE: At the time a GHAR member registers for a class, he assumes payment responsibility for that class. GHAR members may pay tuition (class fees) at the door. **Non-members must pay at time of registration.** Tuition must be paid in full prior to the start of a class. Tuition payments are refundable if 48 hour cancellation notice is given. If a student leaves after a class begins, no portion of tuition is refunded. Students must have registered, paid for class, and be seated at the advertised class start time in order to be admitted to the class. Late arrivals will not be seated, and will not be entitled to a refund. If the School finds it necessary to cancel the entire course, the full dollar amount of any payment will be promptly refunded. If the School cancels a portion of the course, the unused portion of the tuition may be credited towards a future course or refunded. No portion of the tuition will be refunded after class day begins.

In order to better accommodate your needs, please be sure to notify us in advance, if you have any disability which will require special auxiliary aids and/or services at this event. Payments to the Greater Harrisburg Association of REALTORS® are not deductible as charitable contributions for Federal Income Tax purposes; however, such payments may be deductible as ordinary and necessary business expenses.

**REGISTRATION CLOSSES
AT CLASS START TIME .
YOU MUST BE SEATED AT
THAT TIME IN ORDER TO
RECEIVE CREDIT FOR THE
CLASS.**

Earn your CE credits today. The current cycle ends May 31, 2012!