

# Greater Harrisburg REALTORS® Institute

## GREATER HARRISBURG Student Application – Pre-Licensing Course Registration



REALTORS®  
INSTITUTE

This form may be used to register for class.  
Please return with a \$50 **non-refundable** deposit for each course.

**Please print clearly:**

I would like to attend:

Real Estate Fundamentals beginning on: \_\_\_\_\_

Real Estate Practice beginning on: \_\_\_\_\_

Referred by: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Telephone: \_\_\_\_\_ Daytime Telephone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Do you need a copy of the current (12<sup>th</sup> edition) textbook? Yes \_\_\_\_\_ No \_\_\_\_\_

Credit Card Information: (American Express, VISA or MasterCard ONLY):

Card: AE \_\_\_ V \_\_\_ MC \_\_\_ Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Checks should be made payable to “Greater Harrisburg Association of REALTORS®”.

\$50 Deposit for **1 course** is enclosed or should be charged.

\$100 Deposit for **2 courses** is enclosed or should be charged.

To ensure proper registration, please complete all areas and enclose the correct deposit amount. I understand that the deposit is non-refundable. I have read, understand and agree to the terms of the Greater Harrisburg REALTORS® Institute pre-licensing courses.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Greater Harrisburg Association of REALTORS®  
Greater Harrisburg REALTORS® Institute  
424 N. Enola Drive, Suite 1  
Enola, PA 17025

If paying by credit card, scan and Email to: donna@ghar.info or mireya@ghar.info  
or FAX to: (717)364-3206

# Greater Harrisburg REALTORS® Institute

## Meet Our Pre-Licensing Instructors!

GREATER HARRISBURG



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The Greater Harrisburg REALTORS® Institute offers the two pre-licensing courses required by the State Real Estate Commission. L. Richard Zalek teaches “*Real Estate Fundamentals*” and “*Real Estate Practice*” classes week-night evenings. Martha S. Garrett teaches the weekend classes.

### L. Richard Zalek, GRI, CRS, ITI, SRES, SRF



Rick Zalek claims more than 25 years in the real estate arena as a sales associate, manager, recruiter and trainer. He currently holds Associate Broker licenses from the Pennsylvania Real Estate Commission and the South Carolina Real Estate Commission. Rick also retains a Broker Appraiser certificate from the Pennsylvania Appraisal Board. He has earned the GRI (Graduate REALTORS® Institute), the CRS (Certified Residential Specialist), the ITI (Instructor Training Institute), the SRES (Senior Real Estate Specialist) and the SRF (Short Sales and Foreclosures Resource) designations from the National Association of REALTORS®. In addition to being an approved Real Estate Instructor in both Pennsylvania and North Carolina, Rick still practices real estate brokerage on a daily basis.

Utilizing what he refers to as the “Tri-L-Basis” of education, Rick has taught pre-licensing courses for the Greater Harrisburg REALTORS® Institute for many years in addition to teaching REALTOR® Continuing Education and Designation courses.

### Martha S. Garrett, ABR, SRES, CNE, RRS



Marti began her real estate career more than thirty-two years ago, as an administrative assistant for a commercial realty company. Her enthusiasm for real estate began in 1978 with her first pre-licensing course. Two years earlier, Marti received her BA in English from Bucknell University and a Pennsylvania Certification in Secondary Education.

After a twenty year hiatus spent raising a family, being an active member of her church and community, and attending Dickinson School of Law, Marti returned to real estate full time in 1999. Since then she has earned her ABR (Accredited Buyer Representative), SRES (Senior Real Estate Specialist), CNE (Certified Negotiation Expert) and RRS (Residential Relocation Specialist) designations. Most recently Marti became an Associate Broker. Ms. Garrett currently serves as the President of the Board of Directors of the Greater Harrisburg Association of REALTORS®.

With her enthusiasm for education and her background in sales, Marti brings her passion to teaching pre-licensing courses for the Greater Harrisburg REALTORS® Institute and produces “RESULTS...WITH A SMILE”.